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Humble Consulting provides a better helping relationship for dealing with a complex, messy problem. Parenthetically, if your primary motivation is earning a fee or scoring political advantage, there is some serious introspection required before the benefits of Humble Consulting are possible.

Humble Consulting: How to Provide Real Help Faster: Schein ...

Humble Consulting: How to Provide Real Help Faster (16pt Large Print Edition) Paperback - Large Print, April 4, 2016 by Edgar H. Schein (Author)

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Humble Consulting is a fine blend of poetic writing and practical methodology. It is an intimate conversation about how service, in this case consulting, works in the real world. It is an intimate

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I figured that “Humble Consulting” would provide help in that overlapping area, and it does – by providing a different mindset to use when initiating contact with a prospective customer. The main lesson I learned from “Humble Consulting” is to approach customers with curiosity instead.

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About Humble Consulting. Consulting in Complex and Changing Times. Organizations face challenges today that are too messy and complicated for consultants to simply play doctor: run a few tests, offer a neat diagnosis of the “problem,” and recommend a solution. Edgar Schein argues that consultants have to jettison the old idea of professional distance and work with their clients in a more personal way, emphasizing authentic openness, curiosity, and humility.

Humble Consulting by Edgar H. Schein: 9781626567207

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This book on consulting focuses on the softer consulting skill, at the personal level, hence the title -- Humble Consulting (HC). There is less on process and the mechanics of consulting, which most other consulting books spend much of their time (and also provide much useful information).

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"Humble Consulting is a fine blend of poetic writing and practical methodology. It is an intimate conversation about how service, in this case consulting, works in the real world. All who want a deeper understanding of the way to create relationships that

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